

2010 SNP SECURITY ANNUAL REVIEW



A YEAR OF CONNECTIVITY

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The ability to successfully connect

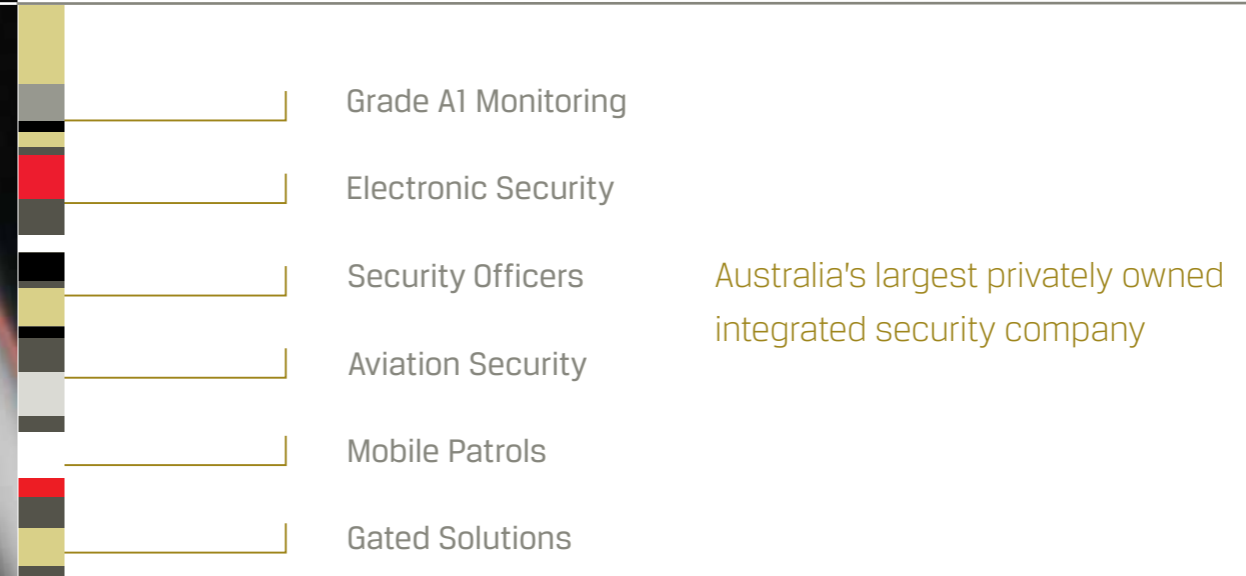
The world of SNP is based on **connectivity**.

**Connectivity** linking people, including our staff, customers and the wider community.

**Connectivity** linking new technology and products that constantly transform our industry.

**Connectivity** linking services, allowing us to integrate the electronic security, protective services and perimeter security expertise we provide across Australia and the Pacific Islands.

The ability to **successfully connect** is core to our vision of being acknowledged as the best, not the biggest in the security industry.



2,278 employees

87 years of security

248 ranking BRW private companies

33,370 clients

20,890,995 connections

1 mission



Tom Roche  
Managing Director

SNP Security has continued to perform strongly in a challenging economic environment. In a year that saw industry revenues decline, SNP achieved growth of 6%. This performance has maintained the momentum required for continued growth and positions us favourably to achieve our objective to become a \$250 million business in 2011.

#### Highlights

- Revenue growth from new and existing customers
- Expansion of service offering
- Industry leading staff retention
- Projected to become a \$250 million company by July 2011
- Further investment in IT resources
- Continued commitment to the growth and development of employees

It is pleasing to report on what has been another good year for SNP Security. At SNP, we are clear about our corporate mindset: we are dedicated to providing security with service and integrity through all layers of our business. Our goal remains to be the best security company in Australia – not necessarily the biggest.

We are equally clear about the strategy required to achieve our targets for growth and profitability. We are committed to retaining key people and key clients. We work tirelessly to identify opportunities in the current market. We are equally keen to grow through the acquisition of synergistic businesses that can complement our current service offering. At the same time, we recognise that applying stringent cost management is fundamental to our continued success.

Every aspect of this strategy has paid dividends for the Company in 2010. SNP's position as the leading full service provider in the security industry was reinforced during the past year when the technological capability and engineering excellence of perimeter security solutions specialist Gated Solutions came under the SNP umbrella. Expanding our service capabilities by offering a full package of integrated security solutions not only drives efficiencies for SNP, but also our customers who can benefit from a "one stop shopping" approach to security provision.

#### Investing in technology

For many years, we have been committed to long-term investment in industry-leading technology designed to streamline service delivery and provide customers with better information.

The momentum of this process continued in 2010. Among the initiatives has been the adoption of Wennsoft mobility, which was rolled out as part of our maintenance and service offering. This concept utilises GPS technology and puts SNP at the leading edge of field staff management. Wennsoft mobility presents data online and in real time linking our service technicians with our dispatch centre. The benefits to the customer include priority dispatch of closest technicians, real time access to client records by field staff, and via a customer portal customers can log in and monitor progress of their requests. In summary, speed, quality and constant monitoring of service work.

As part of our continuous improvement mindset, we sought independent, expert advice, to which end Deloitte completed a review of our IT systems during the past year. Our objective is to utilise technology to connect with our customers and drive efficiencies throughout the security process from activation to reporting on actions.

#### Expanded service network

It is gratifying to note that the expansion of SNP's business in 2010 reflected our increased national presence in the security industry. The contract covering 970 St George Bank and Bank of South Australia branches for the Westpac group is a notable example of this trend in our business.

#### Investing in SNP people

At SNP, like all businesses with a service culture, investing in the best people isn't an option, it's a necessity. While some organisations may regard innovation as a purely technology related concept, we are equally concerned with exploring innovative staff recruitment and retention concepts.

To this end, we have continued to evolve our People and Culture strategy. Our aim is to retain, train and develop our future leaders, and key employees who will help us expand the business. Our initiatives are already working for us in a most important way: in an industry renowned for high staff turnover rates, our ability to retain people is the envy of our competitors.

In conclusion, on behalf of the Board and Senior Management Group, I would like to place on record our appreciation of the efforts of SNP's workforce which now numbers well over 2,000. This dedicated team of people has not only contributed to our past successes but also is playing a key role in the continued growth of SNP as we cement our position at the forefront of the Australian security industry.

Tom Roche  
Managing Director

Focused and driven

Although the 2010 economic climate remained subdued and cautious, limiting growth in many companies and causing others to lose ground, SNP Security recorded growth of 6% yielding an improved and pleasing return. This growth represents the 14th consecutive year of growth for the Company – an enviable record by any measure. The growth is all the more significant as it has occurred during a time when the security services market reduced in size.

This result was achieved because the Company has developed into a resilient business with a resilient team that stayed focused during tough times. A foundation of the success is the fact that the Company's customer focus, its core value, did not waver. That is reflected in the renewal of many contracts and a customer retention rate of 95%. A strong foundation was set for future growth and success.

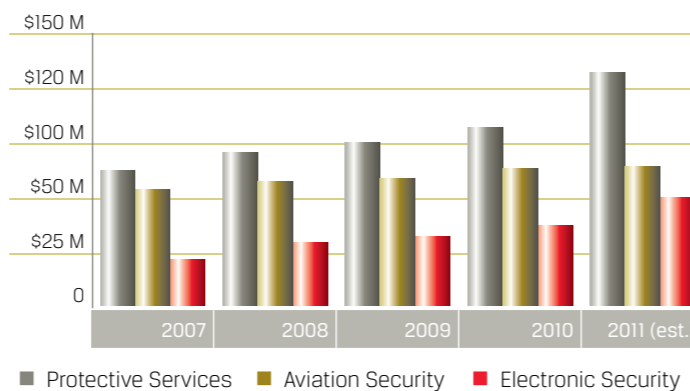
Although the economic outlook continues to be subdued and the times uncertain, a growth target of 17% has been set for 2011 reflecting the focus and drive within the Company's culture. The Company expects to benefit substantially from:

- Reinvestment of profits in IT and Technology
- Focus on training and development
- Continued growth in all revenue sources
- Sustained growth of assets
- Focussed management of costs.

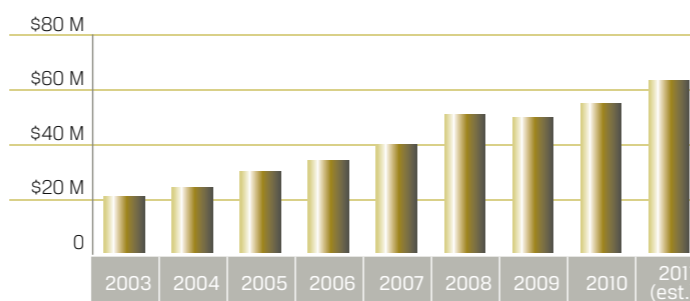
The substantial investment of profits back into the business will continue to be a hallmark of SNP's business practice. 2011 will be marked by a significant ongoing investment in IT systems and technology to ensure that the Company has the capacity to absorb continued significant growth seamlessly in the most effective and efficient manner.

After 14 consecutive years of growth, weathering all forms of economic climates, SNP Security charts a course for the future stronger than it has ever been, expecting another very positive financial outcome.

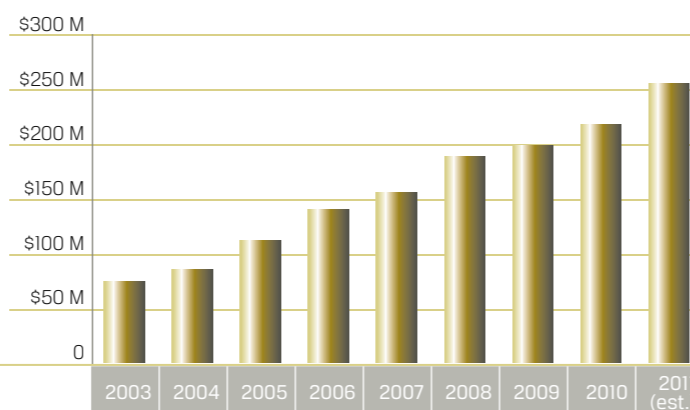
Revenue by Source



Asset Growth



Revenue Growth



Bill Mason  
CFO/ Company Secretary



Perimeter security specialist complements SNP offering

SNP Security continued to grow and expand its service offering to customers in 2010. The purchase of a major shareholding in Gated Solutions, a leading Australian provider of perimeter security solutions and traffic control systems, now complements SNP's service offering.

The acquisition of Gated Solutions connects our existing suite of security services – including CCTV, access control, electronic systems, perimeter fencing and gate security personnel – with the gate hardware itself.

Gated Solutions specialises in the design, manufacture, supply, installation, service and maintenance of automated security products including high security cantilevered sliding gates, swing gates, boom gates, turnstiles, and pedestrian gates for the government and business sectors.

Gated Solutions will operate partly as a stand-alone business, with relevant operational aspects including administration and finance to be integrated with SNP. The business reinforces our position as the number one integrated security solutions provider in Australia.

The connection with Gated Solutions means that we can now offer total turnkey security solutions, which are especially suitable for mining and other critical infrastructure projects – such as airports, prisons, power stations, embassies and defence sites.

The one-stop-shop security solution that SNP and Gated Solutions now provide will also benefit:

- Government buildings
- Water treatment plants
- Food manufacturers
- Pharmaceutical companies
- Secure residential properties and
- Commercial or industrial developments.



## The total integrated story

SNP's broad based offering of products and services, specifically configured and adapted to specialised market segments, distinguishes our company as unique. No other security company in Australia has the established credentials to offer this interconnectivity on such a scale. National service capability is offered through a national network of SNP businesses and alliances, which all comply with strict performance criteria to deliver outstanding service levels.

### Accredited Grade A1 Monitoring

Delivered through our world class fully interconnected Monitoring Centres in Sydney and Newcastle, offering full redundancy and disaster recovery capability for unmatched peace of mind. SNP is endorsed to offer Type One, ASIO approved monitoring, required for National Security accredited sites



### Security Officers

They fulfil diversified roles including Concierge, Customer Service, Systems Management, Facilities Management, Access Security and Dog Support duties. Beyond these general duties, SNP offers Cash in Transit, Security Awareness Training, Major Events, Corporate Services, Investigations and Executive Protection.



### Electronic Security

Incorporates advanced Access Control, Closed Circuit Television, Alarm Systems and Intercom Systems. Technology is applied by highly trained specialist staff who carry out Design, Installation, Maintenance, Service and Monitoring, resulting in a total integrated security solution.

### Aviation Screening and Security

An SNP specialty, we have managed screening and security at Sydney Airport, the country's busiest, for over 40 years. Our Aviation business extends to most regional airports in NSW and now includes the prestigious contract at the newly expanded Canberra Airport.



## INTEGRATED SECURITY SOLUTIONS SECTORS

Health, Education, Retail, Resource, Industrial, Government, Aviation, Defence, Commercial and Small Business.

### Gated Solutions

Gated Solutions has broadened SNP's offering to include perimeter security solutions. Gated Solutions' products and services provide a natural extension of the integrated electronic and manpower services that go hand-in-hand with physical barriers and associated hardware.



### Mobile Patrols

Are a cost effective security presence for businesses. Services range from Alarm Response and Tracking, Risk Assessment, Staff Escorts, Opening and Closing of premises, Data Recording and Reporting, Cash in Transit and Plant and Equipment checks that can be utilised for short or long term periods.



### National Office Network

SNP provides national service capability from its east coast base, with offices in Sydney, Newcastle, Brisbane and Melbourne. This strategy has proved very successful in attracting several major national customers, and offers further endorsement of our excellent customer service record.

Establishing connections with new customers and in new markets are essential aspects of SNP's growth strategy. In 2010, we have enjoyed success in growing our business base and established connections in remote areas, harnessing the power of our technology to provide electronic security in offshore locations.

### Seamless security connects at Canberra Airport

SNP Security's Aviation division continued to grow in 2010. A highlight of the year was the expansion of our role at Canberra Airport terminal. Canberra Airport is undergoing a \$330 million upgrade, incorporating a new terminal, retail area and expanded car park.

Our new role at Canberra will see the seamless integration of advanced electronic security technology and screening personnel provided by the one security organisation. True connectivity can be achieved when the provider of electronic security understands the role of protective services and vice versa... because the same company provides both. At SNP, our unique combination of credentials in both areas gives us a valuable competitive advantage in the security market.

SNP's contract for the upgraded Canberra Airport includes the supply and installation of the sophisticated Cardax Access Control system. Also being installed is the state-of-the-art Avigilon CCTV system for which we won the 'Avigilon Value and Performance Leader Award' in Las Vegas earlier this year. The Cardax Access Control and Avigilon CCTV system is the first major installation of this kind at an airport in Australia.

SNP was awarded the contract to supply passenger and baggage screening services at the airport, making us the largest protective services provider in the ACT. The awarding of this complementary contract means there is a direct connection between electronic and protective services security at the airport. It enabled the SNP team to deliver a powerful combination of innovative security design and value-for-money to win two important security contracts which had been contested by several leading security providers.

The wins bolster SNP's reputation as Australia's leading developer of advanced technology airport security and pre-eminent provider of passenger screening services, underpinned by four decades experience at Sydney Airport.

### System expertise connects for Woolworths

One of our significant new connections in 2010 has been established with Woolworths Liquor in Queensland. The Woolworths Liquor Distribution Centre at Stapylton is the company's largest distribution centre in Queensland – and SNP will be providing integrated electronic security systems to protect it.

SNP was awarded the project because of our proven capability to connect the specification, design and project management of technology-based security systems. The system we recommended for Woolworths Liquor connects Access Control, Intruder Alarm, Intercom, and Closed Circuit Video Surveillance systems in a true integrated solution.

The project was delivered on time and within budget despite the constraints of having to work around other trades who were undertaking final fitout works at the facility at the same time our sophisticated security technology was being installed.

"SNP acted in an extremely cooperative way that resulted in mutually beneficial outcomes to all parties by the end of the project. This resulted in an extremely rewarding working relationship at all times, especially given the multi-faceted corporate structure Woolworths national procurement, delivery and loss prevention departments. We would have no hesitation in recommending SNP for any security contract involving a high level of sophistication and interaction."

David Watt, Project Manager, Project Strategies Australia

### Look who banks on SNP's connectivity

Our reputation as a leading provider of electronic security solutions has been further enhanced by a recent appointment by Westpac Group.

SNP's Neil Whipp says that from November 1, SNP is responsible for the servicing of security systems at some 970 sites operated under the St George Bank and Bank of South Australia banners.

"Providing a national servicing footprint for a major Australian banking group is a great expression of confidence in our capability," says Neil. Handling the banking group's business will involve every SNP branch and rely on SNP's proven technological capability.

"We already had solid technology, systems and procedures in place," says Neil. "However, to coordinate our service delivery to 970 sites, we have invested in new electronic response technology and have equipped technicians with PDAs to improve communications."

For the two banks, another advantage of dealing with SNP has been the establishment of a single point of contact through a national help desk. "This creates worthwhile efficiencies," Neil says. "The dispatch of technicians across the network, invoicing and customer administration is all handled from one place."



"I wish to reiterate our thanks to you and your team for the assistance provided by SNP with the move to the new terminal. A tremendous effort... to not only effect a relocation of the passenger screening point overnight, but to also carry through the first day of operations as well." Matthew Brown, Head of Aviation, Canberra Airport

### Successfully connecting remote areas

SNP's expertise in electronic security underpinned our ability to connect with remote sites when we were invited to tender for a major security contract in Papua New Guinea in the past year.

Harbour City is a major mixed commercial and residential development on reclaimed land at Port Moresby. The Queensland-based developers were looking for a robust solution that offered both local and remote monitoring of the site which is adjacent to the Port Moresby Yacht Club.

SNP's answer to the challenges presented by the site was an IP based CCTV system linked to a high end access control system. The technology allows the site to be monitored by local security

staff as well as at the owner's Queensland headquarters.

Connectivity also extends to the site's electronic gates which were supplied by Gated Solutions, now a part of the SNP Group. As a result, SNP is responsible for almost every aspect of the site's security.



Image courtesy of Ben Turner

### SNP Security welcomes some new client connections

Over the last twelve months, SNP Security has welcomed several new clients – we look forward to working with them to protect their business. Following is a cross section of some of our new clients:

- Aurora Place (NSW)
- Australian Customs
- Bank of South Australia
- Bindaree Beef (Inverell, NSW)
- Brisbane Convention Centre
- Bovis Lend Lease (Barangaroo)
- Bluestar Pacific
- Canberra Airport
- Cargill Beef (Tamworth)
- Centennial Coal



### Critical role at West Gate Bridge

Guarding critical infrastructure is one of the many important roles filled by SNP Security. An example is Melbourne's West Gate Bridge, which provides the main access between Melbourne's Western Suburbs and the CBD.

SNP operates four gatehouses and a number of mobile patrol vehicles at the bridge. However, the task has been anything but straightforward over the last eighteen months, as the bridge has become a construction site while still operating as a major artery for the city. The bridge is being strengthened so it can carry additional traffic generated by an extra lane requiring a workforce of several hundred people on site every day, which makes our usual guarding duties far more complex.

Connecting with engineers, risk management consultants and the government, SNP has been able to draw on its experience to secure a vitally important piece of Melbourne infrastructure, despite the complexities of the task.

"Following a comprehensive tender process, SNP Security were awarded the contract to provide physical security services for the West Gate Bridge Strengthening project, including static guarding to 4 separate site compounds and vehicle patrols over all sites, offices and the bridge. SNP have provided a proactive service to us in helping the project improve security of the construction sites and, more importantly, the bridge. What I will appreciate most was the ability for SNP to accommodate extraordinary security requirements which sometimes eventuated on the bridge road surface."

Ron Chuah, Risk and Security Manager, West Gate Bridge Strengthening Project

- Dexus Property Group
- Energy Australia
- Fujitsu
- Harbour City (Papua New Guinea)
- Hunter/ NE Area Health
- Macquarie University Hospital
- Royal Melbourne Institute of Technology
- Sandgate Residential Aged Care
- West Gate Bridge (VIC)
- Woolworths Liquor Distribution (QLD)

Connectivity with our customers has been the foundation of SNP's success for over 80 years. Whether we're forging our associations with customers by tailoring security solutions for them or by simply getting to know them better, successful alliances with our customers build long-term business relationships.

The connections we forge with our staff and the wider community are equally important to SNP's future success. In this respect, the highlight of the year was the completion and implementation of a landmark staff benefits scheme that acknowledges the key role our people play in SNP's success.

### Connecting with our customers' key people

How we connect with major customers lays the foundations for our long-term relationships, particularly during the initial transition period.

In 2010, we have evolved a new protocol for interacting with our new clients to ensure a smooth transition when we take

responsibility for a company's security. New systems and new technology are being assessed in broad field trials that will enhance the online tracking of jobs. Our aim is to ensure a cultural fit between organisations that builds strong and long lasting business partnerships.



Managing Director Tom Roche speaking to a diverse range of customers at a recent function.

### Connecting with SNP people

#### Engaged people make a difference

SNP is a people focused business. We know that engaged people produce better results – and play a key part in maintaining our reputation as security experts. Our people are engaged and passionate about the roles they perform. Our People and Culture strategies recognise their importance in the community and help us harness internal pride to ensure better security outcomes.

SNP is a rich and diverse organisation. We are proud of our inclusive nature; we embrace a workforce that represents over 50 nationalities through multiple channels that allow everyone to be the best they can.

#### Connecting with our people – the oneSNP Staff Benefits and Rewards Program

A highlight of SNP's year was the refinement and relaunching of the oneSNP Staff Benefits and Rewards Program. A substantial benefits package for all staff, the program has been designed to ensure all employees feel part of one team, no matter how geographically dispersed they may be.

Our employees' benefits program came directly from our annual 'Your Voice' focus groups and surveys. With a workforce spanning diverse cultures and generations, it was essential that the package represented our people's voice.

#### Connecting with women in the workplace

An important strategic initiative has been to ensure that in a traditionally non-female sector there are no barriers for women in the workplace. We have an inclusion program that allows women to be connected through a mentoring program, network groups and leadership programs.

Our networking evenings are social events facilitated by female leaders in business. Many members of SNP's Senior Management Group and major clients attend to hear about opportunities for improvement and attraction of females to our sector.

We work closely with the EOWA (Equal Opportunities for Women Association) to be at the forefront of best practice. In 2010, we were commended by EOWA for our strategic focus on women in the workplace and the difference it has made to our business.

#### Connecting with the future – growth and development

At SNP, our learning culture will see continued business success through the ongoing development of our people. We advocate development in the workplace through multiple learning channels such as formal programs, leadership programs and scholarships. Our investment in education and training for our people has grown substantially in recent years; in 2010 over 100 frontline managers were accredited as leaders of people with portable qualifications that can benefit them wherever their careers take them.

#### SNP celebrates 2010 Employee of the Year award winner Jack Timms

Somyot (Jack) Timms with the 2010 Employee of the Year award. Pictured with Jack are his colleagues (L-R) Bill Tindall, Jose Mulato and Petro Olaru with Customer Support Manager Laurie Bewes (at rear).



Successful businesses cannot exist in isolation. At SNP Security, we maintain close ties with our customers, industry peers, the wider business world and government to ensure we are at all times a credible, approachable and relevant organisation that not only meets the needs of our customers but also the community as a whole.

### Stirling Mortlock SNP's Brand Ambassador

Rugby great, Stirling Mortlock, has fulfilled an important role as SNP's Brand Ambassador in recent years. Earlier in the year, Stirling announced that he would be leaving Canberra and moving to Melbourne where he will have an ongoing role with the new RaboDirect Melbourne Rebels Super 15 rugby club.

Stirling has done a great job helping us connect with clients in New South Wales and the ACT. Now, the parallels between Stirling's role at SNP and his rugby role will be even greater.

While connecting with new team mates and building a profile for a new club in a traditional AFL market, Stirling will be helping us build SNP's profile in the Victorian capital and cement our relationships with existing and potential clients in Melbourne.

As an extension of his vital role connecting with our clients, Stirling has also played an important role as an ambassador for SNP in the community. This is particularly evident during regular school visits in which he represents us, reinforcing the values of leadership and integrity to young people. Stirling will act as SNP's representative in a broader range of community activities in 2011.



### SNP strengthens links with Family Business Association

As one of Australia's larger family businesses, SNP has reinforced its connection with the Family Business Association, exhibiting and attending its 2010 conference as a Category A Family Business Sponsor.

At SNP, we believe that membership of and active participation in the Family Business Association enables us to better understand the unique issues of private businesses who have their evolving infrastructure closely linked to family hierarchies. It is not widely understood that private companies include some of the largest and most recognised brand names in Australia with the top 30 all exceeding revenues of over \$1 billion\*. Many of these companies continue to be family owned and operated. Brand names such as Coopers, Linfox, Murray Goulburn, Inghams, Mitre 10, Retravision and Visy are among them.

At this year's conference a wide-ranging survey was undertaken by the Association in conjunction with KPMG, and the results contained many important messages for family businesses. The fundamental importance of building in resilience – the capacity to minimise the impact of disruption or recover from a crisis – was an important message for all businesses.

We believe that a thorough security audit is an important part of the resilience process – yet family businesses often don't consider security until after a crucial breach. As fellow members of the Association, SNP can not only ensure business's electronic and protective services security meet current standards, but also advise on security issues connected to corporate fraud, travel security and intellectual property breaches – all from the perspective of a similar ownership structure. \*source BRW

### SNP commits to sustainability

"Sustainable development is development that meets the needs of the present without compromising the ability of future generations to meet their own needs."

Brundtland

Sustainability is synonymous with SNP. Surviving four generations of continuous business operations has not come about from short-term thinking – and this focus is extended to our attitude to the environment.

In 2007, we embarked on plans to develop new headquarters at West Ryde, strategically chosen to provide for future expansion and convenience to public transport. The new facility incorporated many environmental initiatives including:

- Energy efficient lighting and extensive use of natural light
- Double-glazed windows on the ground floor to reduce noise pollution
- Low toxic / low odour EnvirO2 interior paint finishes throughout
- Acoustic rippled ceiling and acoustic wall panels (Eco Panels) to absorb noise
- Water filtration systems and half-flush toilet cisterns to reduce water consumption
- Advanced tree planting every 5 metres along two street frontages
- Centralised utility areas to minimise energy consumption from printers and photocopies
- Automatic default double-sided printing of documents minimising paper churn
- Recycling of documents and cartons
- Staff briefings on energy minimization and recycling
- Purchase of energy efficient office machines and recycled paper
- Recycling of print cartridges

- Cleaning contractors promote 'clean and green' cleaning processes
- Mobile phones disposed of through recycling program
- Old computers donated to schools and charities for use and/or refurbishment.

#### Sustainability Advantage Program

In late 2009, SNP committed to the NSW Department of Environment and Climate Changes initiative of the Sustainability Advantage Program. Through this program we can join with groups of businesses sharing regional industry and supply chain interests to draw on the ideas and expenses of like minded organisations.

Over the next 18 months, we will continue to work on tailored flexible modules in the program to:

- Improve energy efficiency
- Reduce transport fuel consumptions/ kilometres travelled
- Reduce waste to landfill
- Achieve our aim of being recognised as a low carbon emitting service provider.

In addition, we will continue to investigate avenues to conduct business as a responsible corporate citizen, making us an attractive service provider to companies with a similar visionary approach.

Overview

While SNP Security remains a private company, we have taken the decision to adopt processes and procedures not dissimilar to those required of publicly listed entities.

In keeping with our objective to be known as Australia's best security company, rather than the biggest, we maintain strong corporate governance criteria, with ongoing staff training and supervision of the General Manager, Corporate Affairs and SNP's Strategic Management Team.

This offers major customers the reassurance that we are cognizant of the statutory environment in which they operate and prequalifies us to compete with global, publicly listed security service providers.

Policies and Procedures

SNP Security continues to maintain strict compliance with its corporate governance policies and procedures.

Ethical Standards

Directors are expected to have acted with the utmost integrity and objectivity striving at all times to enhance the reputation and performance of the Company.

Regulatory Compliance

The Board and the Strategic Management Group keep abreast of the Company's regulatory obligations and strive to enhance the reputation of the reputation and performance of the Company. SNP has developed the structural discipline of a major corporation while retaining the agility of a privately owned Company.

Benefits

As a result of its approach to corporate governance, SNP Security and its clients benefit from:

- Enhanced reporting processes
- Improved recruiting practices
- Best-practice strategic management planning
- Enterprise-wide capability to meet the demands of our larger and more sophisticated client base.



Corporate governance is central to the Strategic Management Team's focus. The SMG team (L-R) Brian Foster, Kevan Peters, Andrew Batholomew, Tom Roche, John Fleming, Bill Mason and Darlene Winston.

Kevin Roche OAM

It is with great sadness I advise that my father, Kevin Roche, passed away on 5 November 2010 after a long illness.



Kevin gave 54 years to the family company, founded by my great grandfather in 1923.

Kevin joined the business when he was discharged from the Australian Infantry Forces, shortly after the end of WWII.

In the 1960's Kevin travelled overseas to investigate new security and technology, visiting the UK, Sweden and the USA, and setting a bench mark for SNP of innovation and adopting the best practices and systems from around the world. He was the catalyst for SNP's diversification into the electronic security industry, including opening one of the first alarm monitoring rooms in Australia.

During this time SNP offered a wide range of security systems and Kevin was at the forefront of not only innovation in security, but in establishing a relationship with the company's employees of fairness and compassion; something inherited from his grandfather and which is now taught in business schools as part of 'employment engagement' strategy.

Kevin was Managing Director of SNP from 1962 to 1994. After his retirement, he remained on the SNP Board and in 2008 oversaw the writing of the company's history 'In the Footsteps of Our Fathers'.

Kevin was one of the founding members of the Australian Security Industry, and a foundation member of ASIAL (Australian Security Industry Association Limited), holding executive positions between 1970 to 1994. In 1995 he was honoured with an OAM for services to the Australian Security Industry and in 1996, bestowed with Life Membership of ASIAL.

My father's great passion for the Security Industry and SNP remained with him up until his passing.

Tom Roche, Managing Director

## Quality Certification

Quality certified since 1997, SNP Security consistently surpasses the industry-average service levels. SNP Security is a Quality Endorsed Company, gaining accreditation to ISO 9001 through SAI Global Pty Ltd (Licence Number 10113).



## SNP Security Licence Number

- NSW: Master Licence 400674602
- ACT: Master Licence 17501220
- VIC: Private Security Business Licence 652-374-11S
- SA: Agents Licence ISL 178143
- QLD: Security Firm No. 41315
- WA: Security Agent's Licence SA36353
- TAS: Agent Licence 11487

## Accreditations

SNP and its officers are fully compliant, licensed and trained as required in the Security Act of 2003.

- Corporate member of Australian Security Industry Association Limited
- Grade A1 Monitoring Centre Compliance with Australian Standard 2201
- Member of Defence Industrial Security Program and conforms with Australian Government and Department of Defence security requirements and arrangements
- VETAB Certificate Registered training organisation.



## Memberships

- American Society for Industrial Security (ASIS)
- Property Council of Australia
- Australian Institute of Management
- The Family Business Association of Australia
- Tertiary Education Facilities Management Association (TEFMA)
- Sustainability Advantage Member  
Member of the Department of Environment and Climate Change NSW Sustainability Advantage Program.



## Sydney (Head Office)

937-941 Victoria Road  
West Ryde NSW 2114 Australia  
Tel 61 2 8762 6666  
Fax 61 2 8762 9140

## Aviation Security Sydney Airport

Level 1, FAC House  
Cnr Keith Smith Ave & Seventh St  
Mascot NSW 2020  
Tel 61 2 9667 5200  
Fax 61 2 9667 5299

24 hour Tel 1300 30 31 32  
enquiries@snpsecurity.com.au

## Brisbane

Building E2, 5 Grevillea Place  
Eagle Farm QLD 4009  
Tel 61 7 3860 5774  
Fax 61 7 3860 5775

## Melbourne

Unit 3, 297 Ingles Street  
Port Melbourne VIC 3207  
Tel 61 3 9647 9200  
Fax 61 3 9647 9299

## Canberra

Unit 3, 45-51 Grimwade Street  
Mitchell ACT 2911  
Tel 61 2 6201 1200  
Fax 61 2 6242 9461

## Newcastle

54 Hudson Street  
Hamilton NSW 2303  
Tel 61 2 4940 7777  
Fax 61 2 4940 789

[www.snpsecurity.com.au](http://www.snpsecurity.com.au)

Grade A1 Monitoring

Electronic Security

Security Officers

Aviation Security

Mobile Patrols

Gated Solutions